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AZ CORP COMMISSION  
DOCUMENT CONTROL  
March 1, 2006

OLD

Mr. Craig Neeld  
Consultant  
Technologies Management, Inc.  
210 N. Park Avenue  
Winter Park, FL 32789

RE: Staff's Letter of Insufficiency and First Set of Data Requests to Cordia Communications Corp. (Docket No. T-20439A-06-0076)

Dear Mr. Neeld:

On February 8, 2006, Cordia Communications Corp. ("Cordia") filed an application for a Certificate of Convenience and Necessity ("CC&N") to provide telecommunication services in the State of Arizona. The application is not yet sufficient. This data request lists the information Staff needs to complete its analysis of your application. Please consider this as Staff's first set of data requests to Cordia in the above-referenced matter.

For purpose of this data request set, the words "Cordia", the "Company", "you", and "your" refer to Cordia Communications Corp. and any representative, including every person and/or entity acting with, under the control of, or on behalf of Cordia Communications Corp. For each answer, please identify by name, title, and address each person providing information that forms the basis for the response provided.

These data requests are continuing, and your answers or any documents supplied in response to these data requests should be supplemented with any additional information or documents that come to your attention after you have provided your initial responses.

Please provide Docket Control with the information being requested within 30 days of the date of this letter. Please mail an original plus 13 copies to: Docket Control, Arizona Corporation Commission, 1200 W. Washington Street, Phoenix, AZ 85007-2927. If no response is received or all deficiencies are not remedied within 30 days, Staff will recommend that the application be terminated pursuant to Rule R14-2-1103(B)3 and R14-2-510(E)3. If the application is terminated, the Applicant cannot provide the same telecommunication services in

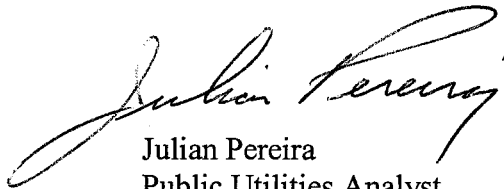
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Arizona for which it is currently applying, until such time as a new application is filed with and approved by the Commission.

Remember that information submitted for a CC&N will be made a part of the public record (including financial statements). Any information designated as confidential will not be accepted by Docket Control. If you have any questions, please contact me at (602) 364-0235. Thank you for your prompt response to this request.

Respectfully,

A handwritten signature in black ink, appearing to read "Julian Pereira", with a stylized, flowing script.

Julian Pereira  
Public Utilities Analyst  
Utilities Division

Enclosure(s)

cc: Docket Control Center (Original and Thirteen Copies)

Maria Abbagnaro, General Counsel  
Cordia Communications Corp.  
445 Hamilton Avenue, Suite 408  
White Plains, NY 10601

STAFF'S FIRST SET OF DATA REQUESTS FOR  
CORDIA COMMUNICATIONS CORP.  
DOCKET NO. T-20439A-06-0076

Please make certain that each numbered item and each part of the item is answered completely. In order for Staff to continue with its review of this application, the following information must be submitted:

1. In Item A-8.1, a Certificate of Good Standing issued by the State of Arizona is required; please provide such Certificate.
2. In Item A-8.2, a list of the names of all owners with their corresponding percentages of ownership of the Company is required; please provide such list.
3. Please indicate whether Applicant intends to collect advances, deposits and/or prepayments from its customers.
4. Please confirm that the Company is aware that pursuant to A.A.C. R14-2-503(B)6, the amount of a deposit required by the utility shall not exceed 2 times that residential customer's estimated average monthly bill or the average monthly bill for the customer class for that customer which ever is greater. Please also confirm that the Company is aware that nonresidential customer deposits shall not exceed 2 ½ times that customer's estimated maximum monthly bill. The term "deposit" refers to all deposits, advance payments, and prepayments. The combined amount charged for deposits, advance payments, and prepayments, must be in compliance with the amount allowed by this rule.
5. Please state whether fees will be charged for returned checks. If your response is "yes". Provide a reference to that portion(s) of your proposed tariff that relates to the charge.
6. Please explain how the Company calculated the maximum and actual rates for each of its proposed services.
7. Please the rationale for the Applicant's belief that its proposed rates are just and reasonable using a competitive market analysis. Your analysis may contain publicly available examples of rates charged by the incumbent or other carriers for similar services or any other information that you believe demonstrates that your proposed rates are just and reasonable. Please include any supporting materials.

8. Please the rationale for the Applicant's belief that its proposed rates are just and reasonable using a fair value or cost basis. Please include economic justification or cost support data. Please include any supporting materials.
9. If Applicant is reselling long distance telecommunications services, please provide the name of the company or companies whose services the Company resells and provide documentation regarding the terms of the agreement.
10. In Item A-18, Applicant lists the states in which the Company has applied for authority to provide telecommunications services. Please identify the proposed services applied for in each state. Please specify the rates that the Company proposes to charge for these similar services in the other jurisdictions. If there is a difference between the rates that the Company proposes to charge in other jurisdictions for similar services, please identify and indicate the amount of the difference and provide an explanation for the difference in rates in Arizona.
11. In Item A-19, Applicant lists the states in which the Company is currently authorized to provide telecommunications services. Please identify the services that are provided in each state. Please specify the rates that the Company charges for these or similar services in the other jurisdictions. If there is a difference between the rates that the Company charges in other jurisdictions for similar services, please identify and indicate the amount of the difference and provide an explanation for the difference in rates in Arizona.
12. In addition, in Item A-19, please list the key personnel employed by Applicant in each State where the Company currently provides services. Indicate employee's name, title, position, description of work experience, and years of service in the telecommunications services industry.
13. In Item C-1, Applicant indicates that it has a resale agreement in operation. Please provide the Arizona Corporation Commission Docket Number of the proceeding in which the resale agreement was approved.
14. In Attachment D of the Application, the Company provides the financial statements of its parent company, Cordia Corporation. Does Applicant intend to rely on the financial resources of its parent as stated in question B-3? If not, then please provide

financial statements for the last two years, if available, for Cordia Communications Corp.

15. List the number and types of interconnection agreements you have entered into, along with the companies with which you have agreements.